

CHARTERED 
INSTITUTE OF PROFESSIONAL CERTIFICATIONS

AUSTRALIA TRADE COMPLIANCE, IMPORT EXPORT CONTROL AND SANCTIONS REGULATIONS

**Fully Accredited
By:**

Chartered Institute of
Professional Certifications

CPD
Certification Service



PROGRAM OVERVIEW

Australia's trade compliance environment has never been more demanding, spanning customs classification, export controls, sanctions, and rapidly evolving international obligations. By the end of 2025, **Australia had imposed 3,511 sanctions, while corporate sanctions breaches can attract penalties of up to A\$3.64 million or three times the transaction value.** In this climate, **robust compliance is no longer optional**—a single failure can inflict serious financial, operational, and reputational damage.

This certified program equips you to translate complex trade requirements into clearer, faster, and more commercially informed decisions. You will build practical command of **Free Trade Agreements, Rules of Origin, and tariff classification**, enabling you to secure preferential treatment and capture legitimate duty savings. You will also master **customs valuation, trade remedies, and Tariff Concession Orders**, empowering you to anticipate costs and drive smarter sourcing decisions.

You will then gain command of the areas where trade risk escalates fastest. By sharpening your approach to **customs clearance, cargo reporting, and Australian Border Force requirements**, you will improve documentation accuracy and respond decisively to border intervention. You will also build practical capability in **DSGL classification, export permits, and Australian sanctions**, knowing precisely when restrictions apply and what compliance action to take. Real-world cases involving IXOM, Mazda, ANZ, and Boeing will further sharpen your judgment and reveal the true cost of compliance failures.

ACCREDITATIONS



4.8



4.6





PROGRAM OVERVIEW

Most importantly, you will move beyond resolving individual compliance issues to strengthening trade governance across your organization. You will gain the ability to **assess regulatory exposure, strengthen supplier oversight, and implement proportionate internal controls**. These capabilities will help you reduce compliance risk, build resilient supply chains, and make confident, well-informed international trade decisions.

Upon successful completion, you will earn the **Certification in Australian Trade Compliance and Sanctions Regulations**. This distinguished lifelong credential attests to your ability to **master complex trade obligations, anticipate regulatory threats, and protect critical cross-border activity**—positioning you as a trusted professional who turns compliance into certainty, resilience, and lasting commercial advantage.

ACCREDITATIONS



4.8



4.6



KEY SKILLS YOU WILL GAIN

From This Program



**AUSTRALIAN TRADE REGULATORY FRAMEWORK
IMPORT & EXPORT COMPLIANCE
BORDER AGENCY ADMINISTRATION
INTERNATIONAL TRADE OBLIGATIONS**

**FREE TRADE AGREEMENT APPLICATION
RULES OF ORIGIN ASSESSMENT
PREFERENTIAL TARIFF ASSESSMENT
FTA ORIGIN VERIFICATION**

**ANTI-DUMPING COMPLIANCE
COUNTERVAILING & SAFEGUARD MEASURES
TRADE REMEDY RISK ASSESSMENT
HARMONIZED SYSTEM CLASSIFICATION**

**AUSTRALIAN TARIFF CLASSIFICATION
CUSTOMS VALUATION
TARIFF CONCESSION ORDERS
DUTY CONCESSION ASSESSMENT
IMPORT DECLARATION MANAGEMENT**

**CUSTOMS CLEARANCE & CARGO REPORTING
TRADE DOCUMENTATION & RECORDKEEPING**

YOUR FACULTY DIRECTOR



William Cole

Distinguished International Trade and Customs Specialist

William “Bill” Cole is a distinguished international trade and customs specialist with **40 years of expertise** spanning government, industry, consulting, and academia. His career includes **senior and specialist roles with the Australian Customs Service, General Motors Holden, PwC, and BDO**, giving him a rare, well-rounded perspective on trade regulation from both regulatory and commercial viewpoints. He has also **chaired the Law Council of Australia’s Customs and International Trade Committee** and delivered specialist training for leading professional bodies, universities, and industry organizations.

Bill’s expertise spans **Australian Free Trade Agreements, tariff classification, and customs concessions**, alongside anti-dumping, Incoterms 2020, global sourcing, and customs legislation. Drawing on extensive consulting engagements across these areas, his practical approach empowers participants to interpret complex trade requirements, assess compliance risks, and convert regulatory obligations into informed, commercially sound business decisions.

OUR PARTICIPANTS

Over 70% of FORTUNE 500 Companies Have Attended Our Accredited Programs Before





PROGRAM AGENDA

MODULE 1 - AUSTRALIA'S TRADE COMPLIANCE REGULATORY FRAMEWORK

- The Australian Trade Regulatory Landscape
- Key Legislation and Regulatory Authorities
- Australian International Trade Obligations, and Compliance Responsibilities for Import and Export Activities

MODULE 2 - AUSTRALIA'S TRADE ADMINISTRATION

- How Trade Regulation Manifests Itself on the Ground
- The Key Trade Agencies, Their Roles and Powers
- A Multi-disciplinary Approach to Trade Compliance and Facilitation

MODULE 3 - AUSTRALIAN FREE TRADE AGREEMENTS

- Australia's Trade Policy Mechanisms
- Australia's Major In-force Free Trade Agreements, Including AUSFTA, CPTPP, AANZFTA and RCEP
- Rules of Origin and Preference

MODULE 4 - CONTINGENT PROTECTION AND TRADE REMEDIES

- Australia's Trade Policy Mechanisms

- Australia's Trade Remedies Framework, Anti-dumping, Countervailing and Safeguard Measures
- Trade Remedies Administration, Investigation Processes and the Impact on Sourcing and International Trade

MODULE 5 - TARIFF CLASSIFICATION AND CUSTOMS VALUATION

- Harmonized System (HS) Classifications vs. Australian Tariff Requirements
- Customs Valuation Methodologies
- Tariff Concession Orders (TCOs), Duty Concessions, and Duty Assessment Principles

MODULE 6 - CUSTOMS COMPLIANCE AND IMPORT PROCEDURES

- Managing Import Declarations, Customs Clearance Procedures. Cargo Reporting, Documentation, Recordkeeping
- Border Requirements, and Interactions with the Australian Border Force

MODULE 7 - AUSTRALIAN EXPORT CONTROLS

- Regulation of Dual-use, Defence and Strategic Goods



PROGRAM AGENDA

- Export Control Requirements and Registration
- DSGI Classifications, Permit Requirements, and Export Compliance Obligations

MODULE 8 - AUSTRALIAN SANCTIONS

- How Do Australian Sanctions Arise?
- DFAT Mechanisms, Timing and Impact
- Sanctioned Goods and Services, Trade Restrictions and Organizational Compliance Obligations

MODULE 9 - SANCTIONS SCREENING AND TRADE RISK MANAGEMENT

- Counterparty Screening, Ownership and Control Assessments
- End-user and End-use Due Diligence
- Country Risk Analysis and Identifying Sanctions Circumvention and Diversion Risks

MODULE 10 - INTERNALIZING COMPLIANCE: THE CASE FOR ENTITY-LEAD GOVERNANCE AND INTERNAL CONTROLS

- Compliance Choices for M/X Businesses – Models of Control. Implementing Effective Trade Compliance Policies

- Impact Assessment – Cost, Efficiency, Certainty

MODULE 11 - SUPPLY CHAIN RISK – A STRATEGIC APPROACH

- Origin-to-Destination Reviews of Regulatory Exposure
- Managing Supplier and Intermediary Supply Risks
- Compliance Assurance for Sourcing and Commercial Decisions

MODULE 12 - AUSTRALIAN TRADE FACILITATION

- Understanding of the Australian Trade Facilitation Policy Settings
- Description of the Key Facilitation Programs: A.A, ATT, KC
- Compliance Expectations vs. Opportunities to Improve Cross-border Trade Efficiency

YOUR CHARTER DESIGNATION



Chartered Institute of Professional Certifications' programs are unique as they provide you with professional charter designations and marks that can be used across your lifetime once you have completed our programs.

Upon successful completion of this program, you will earn the **Certification in Australian Trade Compliance and Sanctions Regulations**, a lifelong credential you can showcase on your resume, CV, and professional profile as proof of your specialist capability in managing Australian trade obligations and cross-border regulatory risks.

This certification is a powerful testament to your command of the key regulations, controls, and compliance requirements shaping Australian international trade. The program is developed by the **Chartered Institute of Professional Certifications**, and its content has been independently certified by the **CPD Certification Service** as conforming to Continuing Professional Development principles.

ABOUT US

49,525

Business Leaders Have
Attained Their Chartered
Certifications Since 2009

390

Certified and Fully
Accredited Programs

87%

Chartered Leaders Have
Reported Career Promotions
and Enhancements

Chartered Institute of Professional Certifications

All of Chartered Institute of Professional Certifications programs are fully accredited programs. The professional charters and designations are trademarked credentials that can only be used by professionals who have completed and passed our accredited program. It is also independently accredited by CPD as adhering to the highest standards of continuing professional principles.

CHARTERED 
INSTITUTE OF PROFESSIONAL CERTIFICATIONS

OUR FACULTY DIRECTORS

We Collaborate With
Instructors From
Renowned Institutions



HARVARD
UNIVERSITY



Wharton
UNIVERSITY of PENNSYLVANIA



Stanford University



UNIVERSITY OF MICHIGAN



THE LONDON SCHOOL
OF ECONOMICS AND
POLITICAL SCIENCE



**Columbia
Business
School**

**London
Business
School**